

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

1. I am reaching out to request clarification regarding eligibility requirements for the WIOA Adult, Dislocated Worker & Youth Services, Business Services, and One-Stop Operator functions RFP.

My organization is a for-profit small business currently registered in North Carolina. Could you please confirm whether North Carolina registration is sufficient to submit a proposal, with the understanding that we would complete South Carolina foreign entity registration if selected for contract award?

Additionally, could you please confirm whether micro or very small businesses are eligible to apply for this opportunity? Please also let me know if there are any other requirements or documentation that out-of-state organizations should be aware of prior to submitting a bid.

**Please refer to pages 4 (Introduction/Purpose) and 5 (Eligible Proposers) for details regarding eligible bidding organizations. To promote fair competition among all bidders, the Midlands Workforce Development Board allows for maximum flexibility. Non-South Carolina entities are permitted to submit proposals. The Board seeks bidders who have at least two years of experience providing workforce services as a One-Stop system or center operator. Additionally, bidders must demonstrate fiscal integrity to manage a project of this size on a cost-reimbursement basis.**

2. Is there a conflict of interest if a provider serves as both the One-Stop Operator/WIOA Service Provider and is also an approved vendor on the WIOA ETPL? If so, are there guidelines to establish firewalls to allow the same entity to serve in multiple capacities?

**A conflict of interest arises when a single organization acts as both the One-Stop Operator (OSO) and/or WIOA Service Provider while also being an approved vendor on the WIOA Eligible Training Provider List (ETPL). The WIOA Service Provider interacts directly with customers to assist them in selecting WIOA-sponsored training. However, it is possible for one organization to fulfill both roles. This situation has not yet occurred in the Midlands area, so a firewall policy must be established if the circumstance occurs for it to be permitted.**

**Bidders anticipating this potential conflict of interest should propose a process to ensure that customer choice remains clear and transparent for both customers and other training providers on the ETPL. It is crucial that WIOA program staff and/or the Operator do not influence the customers' decisions regarding where they choose to receive their training. The Board will review the proposed process for establishing a possible firewall policy as part of the evaluation.**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

3. On Page 4, the estimated funding levels are provided for Adult, Dislocated Worker, and Youth, but no separate funding allocation for One-Stop Operator. Can you advise on how we should budget for the One-Stop Operator? Do we need to submit a separate budget for One-Stop Operator functions with our proposal?

**Our current contract includes firewalls to ensure that a funded position has part-time responsibilities as a One-Stop Operator, as outlined in the current RFP, along with other project-related duties. We expect a similar arrangement for the future contract.**

**While a separate budget may be submitted, it is not required. However, we do request a proposed percentage of time anticipated for the Operator duties, as well as proposed firewalls to delineate the separation of duties within the contract.**

4. Please provide your current staffing chart/structure.

**Currently, there are two service providers for Adult, Dislocated Worker, and Youth Services, in addition to a single One-Stop Operator for the system.**

**The larger project team comprises a Project Director, Operations Manager, Operations Supervisor, Career Readiness Coordinator, and a Follow-up Specialist, most of whom manage a small caseload. This project has a budget for four Adult/Dislocated Worker Career Advisors and three Youth Career Advisors. This project also employs a full-time Front Desk dedicated position that is cost-shared among the partners.**

**The smaller project includes a Program Manager, who also carries a caseload, along with one Adult/Dislocated Worker Career Advisor and one Youth Career Advisor.**

**Both projects are supported by two Business Services Representatives and a One-Stop Operator.**

**The Board plans to award a single contract that will encompass the One-Stop Operator as well as the Adult, Dislocated Worker, and Youth Services. We anticipate changes in the distribution of staff titles and locations with the new contract.**

5. Please provide the number of participants enrolled in an OJT, WEX, or other Work-Based Learning opportunity for PY 24-25, along with the related budget and spent amounts for each activity within Adult, Dislocated Worker, and Youth funding categories.

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

Below is a chart to outline participants served and participant costs expended by service activity in PY 2024.

	Adult	Dislocated Worker	Youth
Work Experience/Internship			\$142,642 (42)
Transitional Job			
OJT	\$17,479 (6)	\$3036 (1)	\$4853 (2)

The budgeted amount for the same time period is as follows:

	Adult	Dislocated Worker	Youth
Work Experience/Internship			\$251,438
Transitional Job			
OJT	\$55,700	\$119,300	\$5000

6. What role do you want the provider to play in employer relationships vs. board staff?

**The Board and service providers currently collaborate as a team to manage employer relations. The Board employs a Business Services Lead who oversees the local Business Services Team. This individual convenes team meetings, manages Incumbent Worker Training contracts, handles Rapid Response events, and works in partnership with economic development organizations.**

**The service providers' business services team focuses on work-based learning activities for participants enrolled in the Workforce Innovation and Opportunity Act (WIOA) program. Additionally, the South Carolina Department of Employment and Workforce coordinates other employer relationships, including job postings and most local hiring events. Outreach events targeting both employers and job seekers are a joint effort among all partners involved.**

7. How should the provider include the One-Stop Operator role in the budget?

**As mentioned in question 3 above, a separate budget is not required for the RFP submission. Please indicate in the narrative budget section, the proposed percentage of time allocated to the One-Stop Operator duties and the suggested firewalls for the contract.**

8. What was the number of ADW ITA enrollments in Program Year 2024 and the average cost?

**The Midlands area provided WIOA-funded support for occupational skills training to 49 Adult/Dislocated Worker participants in Program Year 2024, totaling \$237,024. Out of these participants, 23 attended CDL training, meaning that the**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

average cost of \$4,837 may be skewed due to nearly half of the WIOA-funded training occurring in one career field.

**Additionally, the area benefited from significant support through various scholarship opportunities offered by the local technical college for a range of short-term occupational skills training programs. As a result, the need for WIOA-supported training funds was reduced, with 43 WIOA participants taking advantage of this leveraged opportunity. Furthermore, additional job seekers opted for the scholarship route without enrolling in WIOA, as the area consistently promotes employer-sponsored apprenticeship programs, alternative training paths, and scholarship opportunities during outreach activities aimed at overall workforce development. Many WIOA participants also received support services for non-WIOA-funded training, including uniforms, transportation, background checks, and licensure assistance.**

9. Page 7: The proposal indicates “It is the intention of the Midlands Workforce Development Board to select a provider for a four (4) year period – initial contact period, and three subsequent years.” Does this mean that the contract is for a 4-year period or it is for a 1 year with the option to renew for 3 additional 1-year periods?

**The MWDB intends to award a one-year contract with the option to renew for three additional one-year periods. To enhance efficient service delivery for job seekers in the area, the MWDB plans to select a service provider for an extended period. This approach allows the service provider’s staff to maintain consistency, thereby reducing the need for basic training. As staff become familiar with the needs of job seekers and the available community resources, they are able to deliver more tailored case management.**

10. Page 5: The proposal indicates “Bidders should propose comprehensive WIOA services to be provided to Adult, Dislocated Workers and Youth customers, but must delineate separate costs of those services for each of the customer groups as well as an indication of the budget for One-Stop Operator.” There is not a designation on the budget forms for the One-Stop Operator. Do we just include those costs in the Adult & Dislocated Worker budgeted amount.

**Bidders may choose to create a separate budget for the One-Stop Operator or combine these costs with the fund stream budgets. Submitting a separate budget is not mandatory but is acceptable.**

**However, the Board requests that the costs associated with the One-Stop Operator be delineated in some way. This may be written as a percentage of a line item cost in the budget narrative if desired. For example, a staff position written as 30% Adult, 30% Dislocated Worker, 30% Youth, and 10% One-Stop Operator.**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

11. Page 6: If the proposal is being mailed, can it arrive prior to the due date?

**Yes, proposals may be mailed with arrival in advance of the grant deadline.**

12. Do we complete separate budgets for Adult, Dislocated Worker and Youth or just one?

**Adults, Dislocated Worker, and Youth costs should be delineated. Separate budgets may be prepared, or the bidder may utilize the separate columns on the Excel document budgets to include all three costs in a single document. Either approach is acceptable.**

13. On page 5 of the RFP, can you confirm the new enrollment number for PY 2026?

**There is a typo on Page 5 in the second full paragraph. The last sentence of that paragraph should be revised to read: "At a minimum, the Midlands area will enroll and serve approximately 310 additional Adults, 80 Dislocated Workers, and 165 Youth participants through PY 2026."**

14. Is there a proposal page limit?

**There is no page limit on the proposal, but bidders are encouraged to submit a concise proposal.**

15. What is the current contract year-to-date enrollments by Adults, Dislocated Workers and Youth?

**As of March 30, 2026, the current year-to-date enrollment area is as follows:**

**Adult - 316**

**Dislocated Worker - 97**

**Youth - 270**

**The MWDB anticipates continued growth through the end of the program year.**

16. How many Adult, Dislocated Workers, and Youth participated in Work Experience, Classroom Training, Apprenticeship, and OJT for the contract year?

**As of March 30, 2026, participants have received the following services for PY 2025:**

	<b>Adult</b>	<b>Dislocated Worker</b>	<b>Youth</b>
<b>Classroom Training</b>	<b>55</b>	<b>24</b>	<b>41</b>
<b>WEX/Internship</b>	<b>4</b>	<b>0</b>	<b>36</b>
<b>OJT</b>	<b>7</b>	<b>2</b>	<b>2</b>
<b>Apprenticeship</b>	<b>12</b>	<b>1</b>	<b>0</b>

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

17. What are the supportive services costs contract year to date?

**As of February 28, 2026, the support services costs are as follows:**

<b>Adult</b>	<b>\$4477</b>
<b>Dislocated Worker</b>	<b>\$2941</b>
<b>Youth</b>	<b>\$6652</b>

18. Will you provide current staffing by job titles (for each center)?

**SC Works Columbia**

**Project Director (1)**

**Operations Manager (1)**

**Career Readiness Coordinator (1)**

**Follow-Up Specialist (1)**

**Business Services Coordinator (2)**

**Lead Career Advisor (1)**

**Career Advisor A/DW (2)**

**Career Advisor Youth (1)**

**Front-Desk Coordinator (1) – shared cost among MOU partners**

**\*There is 1 A/DW Career Advisor position that is currently vacant.**

**SC Works Lexington**

**Career Advisor A/DW (1)**

**Career Advisor Youth (1)**

**SC Works Fairfield**

**Program Manager/Career Advisor (1)**

**Career Advisor A/DW (1)**

**Career Advisor Youth (1)**

19. Is there a separate budget for the One-Stop Operator, or are those positions included within the one budget provided?

**There is no separate funding for the One-Stop Operator responsibilities. Those costs are combined with the available budget in the RFP.**

20. Do you have a specific apprenticeship-funded amount or goal for Adults and Youth?

**The Midlands area currently does not have a specific line item or goal for apprenticeship funding planned for Program Year 2026 across all funding streams.**

**However, the area recognizes that engaging in apprenticeships is a priority for the current administration and the U.S. Department of Labor. To support this initiative,**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**  
**Questions and Answers**  
**April 6, 2026**

**the Midlands has taken steps to increase participation. This includes compiling a list of U.S. DOL-approved apprenticeship programs available in the region and initiating outreach to those employers to explore potential connections. Additionally, we are conducting outreach for employers using apprenticeship training for existing employees and collaborating with local intermediary partners.**

21. If our organization has never received a negotiated ICR, may we elect to charge a de minimis rate of 15% of modified total direct costs (MTDC), as described in § 2 CFR 200.414 (f)?

**The Midlands area has not previously received this request. For the bid proposal, this methodology is acceptable.**

**We will look into any limitations in South Carolina that might prevent this option. If it turns out that this methodology is not suitable and the successful bidder faces such a scenario, our staff will work to find a viable solution during the negotiation process.**

22. Is there a budget narrative required with the budget worksheets?

**A budget narrative is not required, but the bidder may find it helpful to provide a deeper description of the line item and may use a narrative section to accomplish this.**

23. Please provide your Supportive Services Policy.

**The Midlands area currently lacks a single, comprehensive supportive services policy. However, all relevant policies will be shared with the successful bidder. The most commonly offered services for our participants include incentives and childcare for youth, as well as transportation reimbursement and other necessary supportive services all three groups of WIOA participants. Below is a brief overview of the allowable services outlined in the policies and their associated costs.**

**Youth Incentives:**

**Cash incentives are paid to Youth participants for recognition of achievement of milestones, and actively participating in activities tied to work experience or training (e.g. Credential attainment - \$150; Completion of OJT - \$150; Completion of Internship - \$100; Completion of Work Experience - \$50)**

**Youth Childcare:**

**Short-term (12 weeks w/ additional 6 week extension upon approval) assistance may be provided to participants in unsubsidized employment, training or follow-**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

up. Payments must not exceed the Midlands area established maximum weekly rate of \$200 per child.

**Transportation:**

Transportation Assistance may be provided to WIOA participants for up to one year. WIOA grantees will reimburse mileage at the federal mileage rate per training day per participant. Bus tickets are also available to participants in event this is the preferred method of transportation for participants in a training activity.

**Other-Supportive Services:**

This policy supports all other allowable services not covered in the aforementioned supportive services policies. For example, legal aid services for expungement may only be paid once per participant, not to exceed a total of \$900. Participants may also be assisted with needs-related payments during any program year, not to exceed \$500. Books, supplies, medical screenings, uniforms, etc. are also supplied as a support service when needed for training activities or initial work requirements.

24. Who or which agency is currently services as the Area Business Services Lead?

**The Midlands Area Business Services Lead staff is employed at the Board level.**

25. Is the region currently serving both Out-of-School Youth (OSY) and In-School Youth (ISY)? Can a provider select to only serve OSY?

**The Midlands area is currently only serving Out-of-School (OSY) Youth. We anticipate that any In-School Youth services would be a pilot project for a specific target group if the Board elects to branch into those services.**

26. What is the classification of the three centers associated with the region? Specifically, are all three considered comprehensive centers?

**The Midlands area has one comprehensive SC Works Center at 700 Taylor Street in Columbia. The SC Works offices serving Lexington and Fairfield Counties are affiliate-designated centers.**

27. What is the current Title 1 staff plan associated with each center? We understand that there may be vacancies; however, we are requesting the planned staffing structure assuming all positions are filled. Please include the number of case managers (along with the areas they oversee) and any other positions.

**The current staff levels are detailed in question 18 above, organized by Center and Title 1 program. Positions not designated by the Title 1 program are allocated**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

**across all three programs. This may be used as a guide for staffing levels for Program Year 2026 but it is not an absolute and changes may be made.**

28. If a new contractor is selected, will there be a planned transition overlap period between the existing contract and the new contractor to help ensure a smooth transition and minimize disruption?

**The Board is committed to ensuring a smooth transition into the new year for job seekers and participants enrolled in WIOA. Until a decision is made regarding the service provider, it is challenging to determine the service strategy for the upcoming months. The current service provider contract is set to expire on June 30, 2026. Once the new service provider is selected, the Board and its staff will help manage any necessary transitions. This will include staff training and a potential overlap between service providers to ensure continuous service delivery.**

29. What is the operator's responsibility for IT infrastructure within the centers? Does the region work with a local IT vendor to provide IT support?

**The Board has engaged a local IT service provider to address troubleshooting for computers, internet, and networking issues at each of the three centers. The Board expects the Operator to use a common-sense approach to technology—such as rebooting devices or checking electrical connections—before reaching out to the IT provider. However, the Operator is not required to allocate a budget for IT services or possess extensive IT expertise for the project.**

30. What center-related costs is the operator expected to pay for within the operator's budget?

**The Operator is not responsible for center-related costs such as rent, utilities, phone, internet, etc. The Operator will need a business license payment to the local municipality for the Lexington SC Works office and will need to budget office supplies for Title 1 WIOA-funded staff.**

31. How much was spent on training in the last contract year?

**Training expenditure totals by fund stream for PY 2024**

<b>Fund</b>	<b>Amount</b>
<b>Adult</b>	<b>\$184,503</b>
<b>Dislocated Worker</b>	<b>\$129,748</b>
<b>Youth</b>	<b>\$171,434</b>

32. What was the performance for the last contract year?

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**  
**Questions and Answers**  
**April 6, 2026**

**Midlands area PY 2024 Performance**

<b>Fund</b>	<b>Measure</b>	<b>Performance</b>
<b>Adult</b>	<b>2<sup>nd</sup> Q employment after exit</b>	<b>78.9%</b>
	<b>4<sup>th</sup> Q employment after exit</b>	<b>77.9%</b>
	<b>Median Earnings 2<sup>nd</sup> Q after exit</b>	<b>\$8061</b>
	<b>Credential Attainment</b>	<b>66.7%</b>
	<b>Measurable Skills Gain</b>	<b>68.6%</b>
<b>Dislocated Worker</b>	<b>2<sup>nd</sup> Q employment after exit</b>	<b>84.2%</b>
	<b>4<sup>th</sup> Q employment after exit</b>	<b>88.9%</b>
	<b>Median Earnings 2<sup>nd</sup> Q after exit</b>	<b>\$11,283</b>
	<b>Credential Attainment</b>	<b>77.8%</b>
	<b>Measurable Skills Gain</b>	<b>69.0%</b>
<b>Youth</b>	<b>2<sup>nd</sup> Q employment after exit</b>	<b>84.4%</b>
	<b>4<sup>th</sup> Q employment after exit</b>	<b>78.9%</b>
	<b>Median Earnings 2<sup>nd</sup> Q after exit</b>	<b>\$5845</b>
	<b>Credential Attainment</b>	<b>75.6%</b>
	<b>Measurable Skills Gain</b>	<b>67.1%</b>

33. Page 4: “The purpose of this Request for Proposals (RFP) is to solicit competitive applications for the operation of programs to serve Workforce Innovation and Opportunity Act (WIOA) – eligible, Adults, Dislocated Workers and Youth as well as a One-Stop Operator.”
- Does the Proposer have to offer all of the services, or are these programs able to be bid on individually (i.e., can a Proposer choose to only bid on Youth services or One-Stop Operator services?)

**The local area must provide all required services (Title I Adult, Dislocated Worker, Youth, and One-Stop Operator) within the budget outlined in the RFP. While the Board issued the RFP with the intention to offer a single contract covering all services, a bidder may propose to provide fewer than the full complement of services, with the understanding that all required services must still be delivered within the available resources.**

- 34 Eligibility Question. From **page 4**: “Only proposals from organizations that can demonstrate that they have the ability to provide workforce development services within the region and scope set forth by the MWDB will be considered for funding.” From **page 5**: “Be a public, private or not-for-profit entity that has successfully provided workforce services for the last two (2) years. (“Successfully is defined as being able to demonstrate

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**  
**Questions and Answers**  
**April 6, 2026**

that the entity has been able to maintain fiscal integrity and has operated a One-Stop System/Center for more than two (2) years.”);

- Would the Funder consider past experience with other DOL-funded workforce development programs that have WIOA performance measures in lieu of operation of a One-Stop System/Center?

**In the interest of open competition, proposers who can demonstrate an understanding of workforce programs—specifically U.S. Department of Labor (USDOL) programs—show the ability to deliver services within the region, and have relevant recent experience are considered eligible applicants. Bidders should demonstrate fiscal integrity of a similar sized and function project in the proposal.**

- 35 **Page 4:** “The planning estimate for the purpose of this RFP is a total of \$2,825,000 for services to WIOA Adults, Dislocated Workers and Youth.”
- a. Is this amount for one year, or for the totality of the contract term?

**The total funds listed in the RFP is based on the available funds for Program Year 2026. While these funds are tentative based on estimated carry-over funds from Program Year 2025 combined with the anticipated allocation for Program Year 2026, the total is for a one-year period. Funding for future years is dependent on congressional allocation.**

- 36 **Page 5:** “Anticipated participant levels to transfer from PY 2025 to the successful bidder(s) for the local area are approximately: 185 Adults, 50 Dislocated Workers and 115 Youth. At a minimum, the Midlands area will enroll and serve approximately an additional 310 Adults, 80 Dislocated Worker and 165 Youth participants through PY 2024.”
- a. Should PY 2024 be PY 2026?

**Yes, the RFP includes a typo on page 5. As noted in Question 13 above, the minimal additional participants listed should be for PY 2026.**

- 37 **Page 6:** “Applications may be hand delivered or mailed to: (See Address in (G) above).”
- a. Would the Funder consider allowing emailed proposals?

**To assist staff in efficient management of receipt, logging, and distribution to the review committee, all RFPs are being submitted in the same manner. All proposals should be submitted in hard copy form in accordance with the RFP directions.**

- 38 **Page 8:** Can a Proposer subcontract with another entity to provide part of the services, such as the Adult and Dislocated Worker services?

**In the spirit of open competition, a consortium application with one lead organization and other organizations serving as subcontractors is permissible.**

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**  
**Questions and Answers**  
**April 6, 2026**

- 39 **Page 8:** “Some of these services will be provided by partner organizations and programs currently in the SC Works (One-Stop) Center and others will be provided by the grant awarded from this solicitation.”
- a. Can the Funder identify which services should be provided by partner organizations, and which are to be provided by the grant?

**One-Stop partners provide some of the Career Services described on Page 8. Most of those services are a compliment of the Title 1 WIOA services. An example of those complementary services are eligibility determination for services done by SC Department of Social Services (TANF & SNAP), SC Vocational Rehabilitation, and the SC Commission for the Blind. While Title 1 provides eligibility determination for Adult, Dislocated Worker and Youth services, other partners are also providing the services for their separate programs. Other examples of a partner-provided services is the (1)workforce and labor information employment statistics information and information and (2) assistance regarding filing claims for unemployment compensation that are provided by the SC Department of Employment & Workforce.**

- 40 **Page 10:** “Work-based learning (a combination of work experience and job shadowing, internships, On-the-Job Training, and Apprenticeships) is a critical element of focus in WIOA. At least 30% of the full Youth budget must be spent on these activities.”
- a. What costs are allowable and unallowable for this 30% requirement?

**In accordance with current USDOL guidance, salaries/fringe benefits paid by the program to the participant constitutes a work-based learning expense. In addition, support services and incentives paid to the participant related to the work-based learning activity may also be applied to the 30% requirements. Lastly, the staff time costs associated with the work-based learning activity may also be applied to the 30% requirement.**

- 41 **Page 17:** “The MWDB will consider two types of contracts either Cost Reimbursement or Fixed Price/Performance Based, as described below.”
- a. Does the Proposer select which contract type we would prefer?

**Yes, the proposer will select the type of contract requested.**

- 42 **Page 18:** “All Bidders who include indirect costs in their application budget must have an indirect cost plan approved by their cognizant agency. However, this may be negotiated in the awarded budget based on final WIOA allocations for Program Year 2026.”
- a. Can a Bidder without a negotiated indirect cost rate agreement use the federal de minimis rate instead as the indirect amount?

**Please see question 21 above, for a discussion of options for a successful bidder without an approved indirect cost rate.**

- 43 **Page 21:** “Contracts shall be awarded to responsive Bidder(s) whose proposals are determined to be most advantageous, taking into consideration the evaluation factors set forth hereinafter.”
- a. Is it the Funder’s intention to offer multiple contracts under this award?

**WIOA Adult, Dislocated Worker, Youth and One-Stop Operator RFP 25-01**

**Questions and Answers**

**April 6, 2026**

**With the goal of efficiency, the Board issued the RFP with the intention to award a single contract to provide all services to be provided. The questions submitted thus far have indicated we may receive proposals that offer partial services and/or proposals with subcontractors to deliver the full array of services. The Board will consider all applications and will seek to negotiate a contract or contracts to deliver the full complement of required services to the full service area within the resources available.**

- 44 **Page 24** (Technical Response Package): Can a Proposer choose to offer services in Fairfield, Lexington, OR Richland (instead of offering services across the entire service region)?

**Please see Question 43 above for a discussion of the geographic requirements.**

- 45 **Page 26:** Are there any restrictions on the narrative for page limits, font, font size, paragraph spacing, use of graphics, or use of attachments?

**In general, we ask that bidders submit a proposal that is concise and straightforward.**

**There are no page limits, font style requirements, paragraph spacing, or use of graphics restrictions. Attachments are permissible.**

**We do require a font size of at least 11 and the proposal pages be numbered.**